

RJ REYNOLDS

TOBACCO COMPANY

J. Campbell
Promotional Coordinator168 Lawrence Bell Drive
Suite #108

Williamsville, NY 14221

(716) 834-4179

Fax (716) 834-4146

July 25, 1997

Fax (315) 793-3450
M. Defabio
HERKIMER WHOLESale*Att: Judy*PO Numbers

Hi Mike,

I would appreciate it if you could provide PO#(s) for the following promotional material in the space provided and fax to my attention as soon as possible at (716) 834-3145:

WINSTON B2G2F Lighters / PROMOTION #700649

(Detailed promotional information will be forwarded)

22 Cases Regular Winston ProductPO# 8231969

<u>#/ Cases Each:</u>	<u>UPC #</u>
5 (12M) Winston Light	12300-11112
9 (6M) Winston Light Box	12300-11906
4 (12M) Winston Full Flavor	12300-11012
4 (12M) Winston FF Box	12300-11212

263 SKUs of B2G2F Lighter / Displays, Item #527552 (20/SKU)

Arrival Date: August 11, 1997Non-EFT \$ Amount: \$12,454.53

Thanks for your continued assistance, and if you have any questions, please call me.

Sincerely,

*Judy*J. Campbell
Promotional Coordinator / 1810
/jc

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